

June 30, 2017

Marlene H. Dortch, Secretary Federal Communications Commission 445 12<sup>th</sup> Street, S.W. Washington D.C. 20554

Re: Connect America Fund, WC Docket No. 10-90; 2013 FCC Form 481

Dear Ms. Dortch:

South Canaan Telephone Company ("the Company") hereby submits to the Commission a copy of the Company's completed Form 481<sup>1</sup>. Certain portions of the Form 481 filing include information that is confidential in nature. Specifically, the section entitled "Rate of Return Carrier Additional Information" should be accorded confidential treatment. Attached please find a statement of the reasons for withholding the redacted materials from public inspection pursuant to 47 CFR § 0.459.

Thank you for your attention to this matter. Should you or any member of the Commission Staff have any questions or comments, please do not hesitate to contact us at your convenience.

Sincerely,

James J Kail

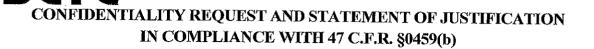
President & CEO

Attachments

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This filing is required to comply with 47 CFR §§ 54.313 and 54.422(c).

<sup>&</sup>lt;sup>2</sup> The financial reports section of FCC Form 481 is identified at the Universal Service Administrative Company ("USAC") website as "Section 3005" in the downloadable version and as "Section 3000" in the online filing version at the same USAC website. <a href="http://www.usac.org/hc/tools/forms.aspx">http://www.usac.org/hc/tools/forms.aspx</a>. The same identical financial information is required in both. The request for confidentiality applies regardless of whether the form filled out employs the 3005 or 3000 designation.



South Canaan Telephone Company ("Company") is a small, privately held rural local exchange company based in Pennsylvania. The Company requests confidential treatment of certain information being provided to the Commission in its 2017 FCC Form 481. The information is competitively sensitive and its disclosure would have a negative competitive consequence upon the Company were it made publicly available. Such information would not ordinarily be made available to the public and should be afforded confidential treatment under 47 CFR §0.459.

| Regulation                           | Statement of support and compliance with Confidentiality requests  |
|--------------------------------------|--|
| 47 CFR §0.459(a)(2)                  | The Company has e-filed, through ECFS, the redacted version and sent via USPS Express Mail the confidential hard copy version (original and one copy) of its 2013 FCC Form 481.  |
| 47 CFR §0.459(b)(1)                  | The Company requests that the documentation required in the section entitled "Rate of Return Carrier Additional Information", which consists of the Company's financial reports, income statement, balance sheet and cash flow statement, be accorded confidential treatment. The confidential information has been redacted from the public version with black shading. |
| 47 CFR §0.459(b)(2)                  | The circumstances giving rise to the submission of this confidential Information is set forth in 47 CFR § 54.313 and 47 CFR § 54.422.  |
| 47 CFR §0.459(b)(3) and §0.459(b)(4) | The information for which confidentiality is sought is financial in nature, including balance sheet, income statement, and statement of cash flows.  |
| 47 CFR §0.459(b)(5)                  | There is robust competition in the telecommunications market today, including wireless, VoIP providers, and cable television providers to name a few. Financial data such as the amount of cash on hand, amount of debt, and revenue by source are all examples of information that competitors would not receive in the normal course of business.                      |
| 47 CFR §0.459(b)(6)                  | The financial information is disclosed only within the Company, and furthermore is only provided (1) members of senior management, or (2) those employees who require this information to perform their jobs.  |
| 47 CFR §0.459(b)(7)                  | The Company has not previously released this information to third parties without the execution of a non-disclosure agreement.   |
| 47 CFR §0.459(b)(8)                  | The Company requests that the information be held by the Commission as confidential indefinitely.  |

The financial reports section of FCC Form 481 is identified at the Universal Service Administrative Company ("USAC") website as "Section 3005" in the downloadable version and as "Section 3000" in the online filing version at the same USAC website. <a href="http://www.usac.org/hc/tools/forms.aspx">http://www.usac.org/hc/tools/forms.aspx</a>. The same identical financial information is required in both. The request for confidentiality applies regardless of whether the form filed out employs the 3005 or 3000 designation.

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| <010>                                  | Study Area Code   | 170205   |
| <015>                                  | Study Area Name   | South Cansan Tel Co  |
| <020>                                  | Program Year  | 2018   |
| <030>                                  | Contact Name: Person USAC should contact with questions about this data         | Christine Galor  |
| <035>                                  | Contact Telephone Number:<br>Number of the person identified in data line <030> | 7245932411 axt.104   |
| <089>                                  | A Comment   | elwlor@lhto.net  |
| ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | Form Type   | 54.313 and 54.422  |
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| *Wo. 300% 02000   |                 |                        |              |   |   |   |   |            | <b>\$</b>                                       | Procedures   |   |                  |                |                      |          |   |                                       |   |                |          |          |   |   |  |  |
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| FICE Former 1821<br>Aprilie Comence of the State of States (States of the States (States)<br>April States   |                 |                        |              |   |   |   |   | \<br>      | Did This Outage Affect Multiple Study Areas     | (Yes / No)   |   |                  |                |                      |          |   |                                       |   |                |          |          |   |   |  |  |
|   |                 |                        |              | `   |   |   |   | \$         | Service of ce<br>Description (Check             | a tha spoly) | ) | <b>)</b>         |                |                      |          |   |                                       |   |                |          |          |   |   |  |  |
|   |                 |                        |              |   |   |   |   | Ì<br> <br> | 33  | (Yes/No)     | * |                  | S              | <b>X</b>             |          |   |                                       |   |                |          | -        |   |   |  |  |
| **  |                 | 6                      | 261.00       |   | xt.104  | Det   | ğ   | Ş          | Total Number of                                 | Customers    |   |                  | <del>' -</del> |                      |          |   |                                       |   |                |          |          |   |   |  |  |
|   | 374205          | County Consum Sail Co. | 2018         | 1   | 7245932411 ext.164  | > clalca@lhcc.net   | e cuttages?   | ŷ          | Number of<br>Oxtomers Affected                  |              |   |                  |                | (                    |          | × | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ |   | 9              |          | )        | > | • |  |  |
|   |                 |                        |              | is data   | Contact Telephone Number - Number of person Identified in data line <050> | Contact Email Address - Email Address of person identified in data line <030> | For the prior calendar year, were there any reportable voice service outages? | \$\$       | Outage End<br>Time                              | -            |   |                  |                |                      |          |   |                                       | 0 |                |          | 9        |   |   |  |  |
|   |                 |                        |              | ⊄ regarding tâ  | erson identifie   | erson identifie   | e any reporte   |            | Outage End<br>Date                              |              |   |                  |                |                      |          |   |                                       |   |                |          |          |   |   |  |  |
|   |                 |                        |              | Stiould conta   | -Number of p  | Il Address of p   | ır, were then   | \$\$       | Outage Start<br>Time                            |              |   |                  |                |                      |          |   |                                       |   |                |          |          |   |   |  |  |
| notation and the contraction of | de              | me                     |              | - Person USAC   | one Number-   | Address - Emai  | Calendar yea  | 460        | Outage Start Outage Start Outage Date Time Date |              |   |                  |                |                      | -        |   |                                       |   | <del>-  </del> |          | <b> </b> |   |   | <br> <br> <br>                                   |  |
| Roof, Service October Reporting (Voice) Para Collection Room  | Study Area Code | Study Area Name        | Program Year | Contact Name - Person USAC should contact regarding this data | Contact Teleph  | Contact Email   | For the prior   | NORS       | H)  |              |   | <del>-</del> -   |                |                      | <b>†</b> | , |                                       |   |                |          |          | 1 | - | -<br> <br>                                       |  |
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| <010> | Study Area Code  |   |   |                                       |   |
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| <015> | Study Area Name  | Booth Chonnan 761 Co  | 100 h - 100 mg gat ha 2 h - 110 mg gat ha 2 h |                                       | 777-447-  |
| <020> | Program Year   | 7018  |   |                                       |   |
| <030> | Contact Name - Person USAC should  |   | christins balor   |                                       |   |
| <035> | Contact Telephone Number - Number<br><030>   |   | 744532613 axt. 104  |                                       |   |
| <039> | Contact Email Address - Email Address<br><030>   | s of person identified in data  | line elalorelato, not   |                                       |   |
| <400> | Select from the drop-down fist to indic<br>voice complaints (zero or greater) for<br>calendar year for each service area in a<br>any facilities you own, operate, lease,   | voice telephony service in the<br>which you are designated an   | DOOR OFFE   | fixed voice                           |   |
| <410> | Complaints per 1000 customers for fix  | ed volce  | 0.0   |                                       |   |
| <420> | Complaints per 1000 customars for me   | obile voice   |   |                                       |   |
| <430> | Select from the drop-down list to indice end-user customer complaints (zero of the prior calendar year for each service an ETC for any facilities you own, operating the complete of the complete in the complete of the compl | ate how you would like to re<br>r greater) for broadband serv<br>e area in which you are design<br>ate, lease, or otherwise utilize                                     | port<br>lee in Offered only<br>nated<br>s.  | fixed broadband                       | <u>^</u>  |
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| 450>  | Complaints per 1000 customers for mo   | bile broadband  |   |                                       |   |
|       | Qe'  | eate how you would like to re<br>r greater) for broadband serv<br>e area in which you are design<br>ate, lease, or otherwise utilize<br>ad broadband<br>abile broadband | cins  | Se.                                   |   |

| (010>          | Study Area Code  | 170265              |
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| (015>          | Study Area Hame  | South Comban 701 Co |
| (020>          | Program Year   | 2018                |
| (Q3D>          | Contact Name - Porton USAC should contact regurding this data                  | Christine Laior     |
| (095>          | Contact Telephone Number - Number of person Mentified in date line <030>       | 7846913411 ngt.104  |
| <b>&lt;050</b> | Contact Email Address - Email Address of person identified in date line <030>  | olaiota) pec ver    |
| (500>          | Certify compliance with applicable service quality standards and consumer pro- | Nection rules Yes   |
|                |  | 170206PA510,pdf     |
| 510>           | Descriptive document for Service Quality Standards & Consumer Protection Ru    | he Frenchtone       |

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| BOUF functionality in Emergency Alexations<br>user Collection Form                 |  | PCC Form 480.<br>Olds copied No. Jacks 1988/6/NV compoled. Sciences  |
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| 3010> Study Area Code  | 176205   |  |
| (015> Study Area Name  | 44.44  |  |
| :020> Program Year   | South Canage Tel Co  |  |
| 030> Contact Name - Person USAC should contact regarding this data                 | 2011   |  |
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| Sold in the coard of the total treatment of the coard and the coard                | 724593241) oss.104   |  |
| 039> Contact Email Address - Email Address of person identified in data line <030> | elaiorelhie.net  |  |
| 600> Cortify compliance regarding ability to function in emergency situations      | Yes  | The state of the s |
| 510> Descriptive document for Functionality in Emergency Situations                | 170205FA610.pdf  |  |

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| HOC Pouss 482<br>ONSE Control   |  | 7 7 8 8          |     |         | 7245933411 ext.lb4 | dialorelhto net                         |  | State Subscriber Line Charge   State University Conference From |                                 | 2 | 30 | 2 | 2 |   | d vorksheet  |  |  |  |  |   |  |
|   | 170205                                   | South Canaan Tel | •   | ne relo |                    | of person identified in data line <030> | 1/1/2017   | ******  |                                 |   |    |   |   | × | - Spe attack |  |  |  |  | - |  |
| (1800) Price. Otherwiss incheding Voice Rate Data<br>Data Collection Ram                    | - 1                                      | - 1              | - 1 |         | - 1                | . [                                     | <701> Residential Local Service Charge Effective Date <702> Strate State-wide Residential Local Service Charge | State Exchange (U.EC) SAC (CETC)                                |                                 |   |    |   |   |   |              |  |  |  |  |   |  |

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| <u>ម</u> ្ព            |                       | South Cangan Tel. Co | Christine Lalor | 7245932411 ext.104  | clalowlatc_net |   |                 |  | SAC  |   |  | e airached vorke |   |   |  | 5 |  |  |  |  |  |  |  |
| <01.0> Study Area Code | <015> Study Area Name |                      |                 | Contact Telephone Number - Number of person identified in data line <030> |                | -8100 Reputing Carrier South Cenear Telephone Company | Holding Company | <812> Operating Company South Canaza Telephone Company | Affiliztes                                 |   |  |                  | * | こ |  |   |  |  |  |  |  |  |  |

|  | Study Area Code  Study Area Name  Program Year  Contact Name - Person USAC should contact regarding this data  Contact Telephone Number - Number of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Telephone Number - Number of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person identified in data line <030>  Contact Email Address - Email Address of person | Lifeline Plans                                      | Hilp https://patel.org/wp-content/rg.cafe/2015/11/terriff94-14feline.pdf | ins that the attached doctiment(s), on line 1210, this the required information pursuant to receiving low-income support, carriers must   |   |   | alls, and rates or each sich plan.  | <b>%</b> |
|--|--|---|--|---|---|---|---|----------|
| 6. 200) terms and condition by the fire Cosmon<br>Literies<br>Data collection from | <ul> <li>Study Area Code</li> <li>Study Area Name</li> <li>Program Year</li> <li>Contact Name - Person USAC should contact regarding this data</li> <li>Contact Telephone Number - Number of person identified in data</li> <li>Contact Email Address - Email Address of person identified in data</li> </ul>  | <1210> Terms & Conditions of Voice Telephony Lifeli | <1220> Link to Public Website  | Thease check these boxes below to confirm that the attached document(s), on fine 1210, or the website listed, on fine 1220, contains the required information pursuant to § 54.422(a)(2) annual reporting for ETCs receiving low-income support, carriers must annually report. | 4221> Information describing the terms and conditions of any voice telephony service plans offered to Lifeline subscribers. | <1222> Details on the number of minutes provided as part of | <4223> Additional charges for toll calls, and rates for expenses for the calls. |          |

| 120205                 | Smith Canama Sec. Ac. | 2018               | Christine Talor   | 7245932411 ext.104       | claior@lttc.net  |
|------------------------|-----------------------|--------------------|---|--------------------------|--|
| <0.10> Study Area Code |                       | <020> Program Year | <030> Contact Name - Person USAC should contact regarding this data | ified in data line 4030> | 4899 Contact Email Address - Email Address of person identified in data line 4309 dialorelinenet |
| ₽                      | ₹                     | ΙĄ                 | Ÿ   | Ÿ                        | Ÿ  |

Select the appropriate responses below (Yes, No, Not Applicable) to note compliance as a recipient of Incremental High Cost support, High Cost support to offset access charge reductions, and Connect America Phase II support as set forth in 47 CFR § 54.313(b),(c),(d),(e). The information reported on this form and in the documents attached below is accurate. Incremental Connect America Phase I reporting

| × C   | 30511  |        |   | Name of Attached Document Listing Required Information  | Name of Attached Document Listing<br>Required Information  |  |
|---|--|--------|---|---|--|--|
| 3rd Year Certification 47 CFR §54.313(b)(1)(ii) - Note that for the<br>July 2017 certification, this applies to Round 2 recipients of<br>Incremental Support. | Recipient certifies, representing year three after filing a notice of acceptance of funding pursuant to 54.312(c), that the locations in question are not receiving support under the Broadband Initialive Program or the Broadband Technology Opportunities Program projects that will provide broadband with speeds of at least Mhns. 14.4 Mhns. 54.313(HV) in the Broadband Authorities Program at the Broadband Authorities Program at the Broadband Authorities Program at the Broadband Authorities Broadband Broadb |        | Round 2 Recipient of Incremental Stroont? | <20248> Attach list of census blocks indicating wher fulling was spent in year three - 54.313(b)(2)(ii). Round 2 recipients on (<2025A> Round 2 Recipient of Incremental Support? | Attach geocoded Information for Phase I milestone reports (Round 2 for year three) - Connect America Fund , WC Docket 10-90, Report and Order, FCC 13-73, paragraph 35 (May 22, 2013). | 2016 and future Frozen Support Certification 47 CFR § 54.313(c)(4) |
| <2011>  | <202>  | <2023> | <2024A>                                   | <20248>   | <2025B>  | <2015>   |

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|  |  |  |  | Name of Attachel Document Listing Required Information   | ing and displaying the state of |
|--|--|--|--|--|--|
| Control to the control of the contro | Price Cap Carrier Connect America ICC Support {47 CFR § 54.313(d)} 2016> Certification support used to build broadband Connect America Phase II Reporting {47 CFR § 54.313(e)} | <2017A> Connect America Fund Phase II recipient? | <2017C> Total amount of Phase II support, if any, the price cap carrier used for capital expenditures in 2016. | Attach the number, names, and addresses of community anchor institutions to which the carrier newly began providing access to broadband service in the preceding calendar year - 54.313(e)(1)(ii)(A) | Recipient certifies that it bid on category one telecommunications and Internet access services in response to all FCC Form 470 postings seek broadband service that meets the connectivity targets for the schools libraries universal service support program for eligible schools libraries located within any area in a census block whee pre-tarrier is receiving Phase II model-based support, and that she field were at ra reasonably comparable to rates charged to eligible schools and life affiliation areas for comparable offerings - 54.31340(1)(c)   |
|  | Price (<2016>  | <2017A:  | <20170   | <2018>   | <2019>   |

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|----------|--|------------------------------------|-------------------------------------|--|
| <010>    | Study Area Code  |                                    | 1500cm                              |  |
| <01.5>   | Study Area Name  |                                    | 170205                              |  |
| <020>    | Program Year   |                                    | South Canaan To<br>2018             | el Co  |
| <080>    | Contact Name - Person USAC should contact regarding th   | la data                            |                                     |  |
| <095>    | Contact Telephone Number - Number of person Identified   | in data line <090>                 | Christine Lalor                     |  |
| <039>    | Contact Email Address • Email Address of person Identifie  |                                    | 7245932411 ext,1<br>clalor@lhtc.net |  |
|          | on the dear days   |                                    |                                     |  |
| 20100111 | om the drop down menu or check the boxes below<br>I reporting requirements set forth in 47 CFR 54.313(i<br>I below is accurate.  | ta nata                            | lal. He manageras                   |  |
| 3009)    | Progress Report on 5 Year Plan<br>Carrier certifies to \$4,318(f)(1)(iii)  |                                    |                                     |  |
| 3010A)   | Certification of Public Interest Obligations (47 CFR § 54,318(f)(1)(j))  |                                    | Not Applicable - No A               | ttachment Required   |
| 3010B)   | Please Provide Attachment  | Name of Attached<br>Information    | Document Listing Required           |  |
| 1012A)   | Community Anchor Institutions (47 CFR § 54.819(f)(1)(ii))  | No - No New Comes                  |                                     |  |
| 3012B)   | Please Proy)de Attachment  | infrirmation                       | Document Listing Required           |  |
| 1013)    | ls your company a Privately Held ROR Carrier (47 CFR<br>§ 54.813(f)(2))  | (Yes/No)                           | <b>o</b> o                          |  |
| 014)     | If yes, does your company file the RU\$ annual report  | (Yes/No)                           | $\circ \circ$                       |  |
| (015)    | Please check these boxes to confirm that the attached PDF, on line 3017, confains the required information pursuant to § 54,913(f)(2) compliance requires; Electronic copy of their annual RUS reports (Operating Report for Telecommunications  |                                    |                                     | Scille   |
| 016}     | Sorrowers)  Document(s) with Balance Sheet, Income Statement and Statement of Cash Flows   | X                                  |                                     |  |
| 017)     | if the response is yes on line \$014, attach your company's RUS annual report and all required   | No ne i Attached                   | Document Nating Required            |  |
| D18)     | documentation If the response is no on line 3014, is your company audited? If the response is yes on line 3018, please check the boxes below to confirm your submissions below   | (Yes,(No)                          | Co o                                |  |
| )19)     | 3026 pursuant to § 54.818(f)(2), contains:<br>Either a copy of their audited financials decrease; or<br>(2) a financial report in a format consentable to all s  | M.                                 |                                     |  |
| 20)      | Operating Report for Tole Compliance is Borrowers,<br>Document(s) for Balance too , me me Statement<br>and Statement of Cash Flow  | $\mathcal{O}^{\mathcal{I}}$        | 1                                   |  |
| 21)      | Management letter and/or audit opinion issued the independent certified public accounts it the performed the company's financial and.  If the response is no on line 3018, please back the   | •                                  | 7                                   |  |
| 22)      | boxes below to confirm your submission or line 3026 pursuant to \$ 54,813(f)(2), contains: Copy of their financial statement which has been subject to review by an independent certified public accountant; or 2) a financial report in a format comparable to RUS Operating Report for |                                    |                                     |  |
| :3)      | Telecommunications barrowers Underlying information subjected to a review by an independent certified public accountant  |                                    |                                     |  |
| 4)       | Underlying information subjected to an officer certification,  |                                    |                                     |  |
| 5)       | Document(s) with Balance Sheet, Income Statement and Statement of Cash Flows   |                                    |                                     |  |
| 6)       | Attach the worksheet listing required information  | Name of Attached Do<br>Information | ocument Listing Required            | 170205ph3019.pdf, 170200ph30q0.pdf                               |

| 1702.05 | South Cansen 191 Co | 2018 | Carlstine Inc. |

Financial Data Summary

| (3029) Net Income (3031) Total Assets (3031) Total Assets (3033) Total Equity (3033) Total Equity (3034) Dividends |
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| <010> | Study Area Code   | 179306                      |
|-------|---|-----------------------------|
| <015> | Study Area Name   | South Canan Tel Co          |
| <020> | Program Year  | 20)4                        |
| <080> | Contact Name - Person USAC should contact regarding this data         | Christine balor             |
| <035> | Contact Telephone Number - Number of person identified in data in     | ng <030> 7348537411 pxx 104 |
| <039> | Contact Email Address - Email Address of person identified in data if | na <030> platoratico get    |

#### 4005 Rural Broadband Experiment

Authorized Rural Broadband Experiment (RBE) recipients must address the certification for public interest obligations, provide a list of newly served community anchor institutions, and provide a list of locations where broadband has been deployed.

#### Public interest Obligations - FCC 14-98 (paragraphs 26-29, 78)

Please address Line 4001 regarding compliance with the Commission's public interest obligations. All RBE participants must provide a response to Line 4001.

4001, Recipient certifies that it is offering broadband to the identified locations meeting the regulate public interest obligations consistent with the category for which they were selected, including broadband speed, latency, usage capacity, and rates that are reasonably comparable to rates for comparable offerings in urban

#### Community Anchor institutions -- FCC 14-98 (paragraph 79)

4003a. RBE participants must provide the number, names, and addresses of community anchor institutions to which they newly deployed broadband service in the preceding calendar year. On this line, please respond (yes - attach new community anchors, no - no new anchors) to indicate whether this list will be provided.

| Cortifica<br>Data Cel | ilon-Reporting Carrier<br>Bellon, Porm  | POCIFICATE  CINDECONCENS CONCENSIONE CONCENSIONE  FAIR CONCENSIONE |
|-----------------------|---|--|
| <010>                 | Study Area Code   | 170205   |
| <015>                 | Study Area Name   | South Canana Tel Co  |
| <020>                 | Program Year  | 2018   |
| <030>                 | Contact Name - Person USAC should contact regarding this data                 | Christine halor  |
| <095>                 | Contact Telephone Number - Number of person Identified in data line <030>     | 7845932411 ext.104   |
| <039>                 | Contact Email Address - Small Address of person identified in data line <030> | clalor@lhtc.net  |

## TO BE COMPLETED BY THE REPORTING CARRIER, IF THE REPORTING CARRIER IS FILING ANNUAL REPORTING ON ITS OWN BEHALF:

| ortify that I am an officer of the reporting carrier; my responsibilities include ensuring the accuracy<br>(plents) and, to the best of my knowledge, the information reported on this form and in any attack | imonts is accurate.                           |
|---|---|
| ine of Reporting Carrier; South Canasa Tal Co pature of Authorized Officer; CERTIFIED CRLING  |   |
| inted name of Authorized Officer: James Kail  | Date 06/30/2017                               |
| le or poskion of Authorized Officer: President & 030  |   |
| ephone number of Authorized Officer: 7245932431 ext.107   |   |
| udy Area Code of Reporting Carrier: 1,40205 Filing Due Dato fo  | or this form: 07/ 29 7                        |
| Persons willfully making false statements on this form can be published by fine or far feiture under the Co-<br>under Title 18 of the Disters Code, 14  | Entition Set of 1994 47 H C C SS CO2 COSIN Av |
| Redac Philic  |   |

Attachments

Activities

Activ



South Canaan Telephone Company 4157 Main Street PO Box 168 Stahlstown, PA 15687 724 593-2411 724 593-2423

## South Canaan Telephone Company (SAC 170205)

Statement Regarding Compliance with Service Quality Standards and Consumers Protection Rules 47 CFR § 54.313(a)(5) Form 481, Line 510

South Canaan Telephone Company (SCTC) is an incumbent local exchange carrier operating in the state of Pennsylvania, and is an eligible telecommunications carrier (ETC) resignated by the Pennsylvania Public Utility Commission (PUC). As such, SCTC is subject to the regulatory authority of the PUC and operates under the relevant rules and lower of the state of Pennsylvania.

SCTC is subject to the service quality standards and consumer petection standards adopted by the Pennsylvania Public Utilities Commission that are applicable to ILECs in our state. These standards are contained in Section 63.51 th obtah 63.65 of the Pennsylvania Code.

Apart from effective internal procedities and operations, SCTC ensures compliance with all applicable service quality and consumer protection rules as defined by the PUC which entails the operation of an effective customer complaints process. SCTC is required to respond to customer complaints and other service qualificiented inquiries from the PUC in a reasonable time frame. SCTC consistently neets or exceeds all PUC standards, and reports to this effect via all required PUC filings.

SCTC has established internal procedures to ensure compliance with the Federal Communications Commission's customer Proprietary Network Information (CPNI) rules that include, but are not limited to be odic employee training and maintenance of written company CPNI procedures. SCTC centiles its compliance with the Commission's CPNI rules by making annual filings as required in 47 CFR § 64,2009(e).



South Canaan Telephone Company 4157 Main Street PO Box 168 Stahlstown, PA 15687 724 593-2411 724 593-2423

## South Canaan Telephone Company (SAC 170205)

Statement Regarding the Ability to Function in Emergency Situations 47 CFR § 54.313(a)(6) Form 481, Line 610

South Canaan Telephone Company (SCTC) is an incumbent local exchange carrier optrating in the state of Pennsylvania, and is an eligible telecommunications carrier (ETC) designated by the Pennsylvania Public Utility Commission (PUC). SCTC is subject to the regulatory authority of the PUC and operates under the relevant rules and laws of the state of Pennsylvania.

SCTC has 5 portable generators capable of providing the required level of backup power, and that can be deployed as necessary to SCTC's switching and remote sites. SCTC's network is capable of rerouting traffic around damaged facilities, although this (birty is not absolute and may be limited in certain circumstances. However, SCTC follows all intendity standard tractices in ensuring its network remains functional during different types of emerging attuations.



South Canaan Telephone Company 4157 Main Street PO Box 168 Stahlstown, PA 15687 724 593-2411 724 593-2423

Statement Regarding Certification of Voice Rate Comparability 47 C.F.R. § 54.313(a)(10) Form 481, Line 1010

South Canaan Telephone Company (SCTC) is a rural, rate of return regulated incumbent local exchange carrier operating in the state of Pennsylvania, and is an eligible telecommunications extrier (ETC) designated by the Pennsylvania Public Commission (PUC). As such, SCTC is subject to the regulatory authority of the PUC and operates under the relevant rules and laws of the state of Pannsylvania.

SCTC hereby certifies that the pricing of its voice services is no more than two standard deviations above the national average urban rate for voice service, \$49.51, as specified in the rebruary 14, 2017, Public the national average urban rate for voice service, \$49.51, as specified in the rebruary 14, 201.

Notice DA 17-167 issued by the Wireline Competition Bureau of the communications Monthly rate for exchange 570 937 (\$2.2)

Monthly rate for exchange 570 488 (\$4.2)

Average monthly rate is \$2 \_\_3.



Statement Regarding Certification of Broadband Rate Comparability 47 C.F.R. § 54,313(a)(10) Form 481, Line 1020

South Canaan Telephone Company hereby confirms that the pricing of its broadband services is no more a is \$ at a second and a second a second and than two standard deviations above the national average urban rate for broadband service, \$77.98, as specified in the February 14, 2017, Public Notice DA 17-167 issued by the Wireling Competition Bureau of the Federal Communications Commission.

SCTC's residential broadband service rates:

Monthly rate for 3/3 MPS unlimited data is \$ Monthly rate for 10/10MPS unlimited data is \$1 Monthly rate for 25/25MPS unlimited data is

Stark Exchange (LEC) SAC (CETC) Frate Type Service Fate 0.09 0.0 0.0 South Caraan Tel Co 7245932411 ext. 104 claier@lbtc.net Christine Izlor 170205 2018 71/2017 Contact Email Address - Email Address of person identified in data line 4030> <035> Contact Telephone Number - Number of person identified in data line <030> Contact Name - Person USAC should contact regarding this data Single State-wide Residential Local Service Charge Residential Local Service Charge Effective Date <015> Study Area Name <010> Study Arez Code <020> Program Year COESS 4030 <707> \$ 8

|        |                       |                 |                             |   |                                |   |                                |   |            | OST Contain Hollowheel C       | Suth Canaan Long Distance  |   |    |        |  |  |   |             |     |  |  |  |  |
|--------|-----------------------|-----------------|-----------------------------|---|--------------------------------|---|--------------------------------|---|------------|--------------------------------|----------------------------|---|----|--------|--|--|---|-------------|-----|--|--|--|--|
| S      | South Canam 10 Co     | Christine Malon | 7245992411 ext.104          | clalor@lbtc.net   |                                |   |                                |   | . SAC      | 170205                         | 170205                     | S |    | 2      |  |  |   |             |     |  |  |  |  |
| 170205 | South                 | ĺ               |                             | Contact Ernall Address - Ernall Address of person identified in data line <030> casto | South Cansan Telephone Company | Leurel Highland Total Communications, Inc | Auguno emercatar morros morros |   | Affiliates | South Canaan Telephone Company | South Canaan Long Distance |   | 03 | 2      |  |  | 4 | \chi_{\chi} | ) × |  |  |  |  |
|        | <015> Study Area Name | <br>- 1         | <035> Contact Telephone Num | <039> Contact Email Address -   | - 1                            | -811> Holding Company                     | cheering Cimpany               | -813> THE THE PROPERTY OF THE |            | South Cane                     | South Cana                 |   |    | Tr. (d |  |  |   |             |     |  |  |  |  |

| (3005a) Operating Report for Privately-Held Rate of Return Carriers                                       | PIS .  |   | FCC Form 481  |                           |                                   |  |
|---|--|---|---|---------------------------|-----------------------------------|--|
| Balance Sheet - Data Collection Form  |  |   | OMB Control No. 3060-0986   |                           |                                   |  |
| Page 1 of 3   |  |   | July 2013   |                           | •                                 |  |
|   |  | į   |   |                           | •                                 |  |
| <010 Study Arizel Code  |  |   | - Agree   | 170205                    |                                   |  |
| <015> Study Area Name   |  |   | <015> South Canaan Telephone Commany  |                           |                                   |  |
| <020> Prognam Year  |  |   | <0200>  |                           |                                   |  |
| <030> Contact Name - Person USAC should contact regarding this data                                       | s data   |   | <030> Christine Lalor   |                           |                                   |  |
| <035> Contact Telephone Number - Number of person identified in data line <030>                           | in data line <030>   |   | <035> 724-593-0104  |                           | •                                 |  |
| Address مانا Email Address معتدم ثم Address و Email Address عمملمهاف Talonbook ألحماء - الاباعات - 1030عب | n identified in data line .  | -030>   | -0395 requisitoryDlate net  | A\$ (12.953), 13.7        |                                   |  |
| _f Files as reviewed single company   |  |   | I Filed as audited single company   | ny                        | ;                                 |  |
| . Filed as reviewed consolidated company  | ny -   |   | f Filed as audited consolidated   |                           |                                   |  |
| I- Filed as subsidiary of reviewed consolidated   | idated company   |   | 3   | сопрапу                   | ı                                 |  |
|   |  |   | P' Filed as subsidiary of audited consolidated company  | d consolidated company    |                                   |  |
| We hereby cost hat the entries inis report are in accordance with the                                     | accounts and   | the records of the system a   | CEXILITION OF THE SYSTEM and reflect the status of the system to the bast of our knowledge and ballet | the hest of our browledge | Polief                            |  |
| 7.1   |  |   | ממיו פונח במים במים מים באפוניו מים   | are oest or our knowledge | and pener.                        |  |
|   |  | 6/30/2017   |   |                           | :                                 |  |
| Signature   |  | Date  |   |                           |                                   |  |
|   | -  | PART A. BALANCE SHEET   | ANCE SHEET  |                           |                                   |  |
|   | BALANCE  | BALANCE END   |   |                           | BALANCE                           | BALANCE END  |
| ASSETS  | PRIOR YEAR   | OF PERIOD   | LIABILITES AND STOCKHOLDERS' EQUITY   | RS' EQUITY                | PRIOR YEAR                        | OF PERIOD  |
| 別   |  |   | CURRENT LIABILITIES   |                           |                                   |  |
| - 1   | and the second s |   | 25. Accounts Payable  |                           |                                   |  |
| ]   | The second secon |   | 26. Notes Payable   |                           |                                   |  |
| 3. Affiliates:  |  |   |   |                           |                                   |  |
| a. Telecom, Accounts Receivable   |  |   |   |                           |                                   |  |
| b. Other Accounts Receivable  |  |   |   |                           |                                   |  |
|   |  |   | 30. Current Mat. L/T Debt-Rur. Dev.   |                           |                                   |  |
| 4. NOT-ATHURES:   | Constitution of the second   |   |   |                           |                                   |  |
| a. letecom, Accounts Receivable   | The state of the s |   | 32. Income Taxes Accrued  |                           |                                   |  |
| o. Outer Accounts Receivable  | Section of the control of the contro |   | 1   |                           |                                   |  |
| C. Ivores Receivable  |  |   |   |                           |                                   |  |
| A Material Dominated  |  |   | 35. Total Current Dabuities (25 thru 34)  |                           |                                   |  |
|   | Control of the contro |   | 5   |                           | Santa Carrier Hardes Top Assessed | Contraction of the Contraction o |
| A Material-Individualed   |  |   | 36. Funded Debt-RUS Notes   |                           |                                   |  |
|   |  |   |   |                           |                                   |  |
| 1_  |  |   | So Ended Dept-FFB Notes   |                           |                                   |  |
|   |  |   |   |                           |                                   |  |
| NONCURRENT ASSETS   |  |   |   |                           |                                   |  |
| 11. Investment in Affiliated Companies  |  |   |   |                           |                                   |  |
| a. Rura   | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  |   |   |                           |                                   |  |
| b. Nonrural Development   | The second secon |   |   |                           |                                   |  |
| 12. Other Investments   |  |   |   |                           |                                   |  |
| a. Rural Development  |  |   | 46. Total Long-Term Debt (36 thru 45)   |                           |                                   |  |
| b. Nonrural Development   |  |   | OTHER LIAB. & DEF. CREDITS  |                           |                                   |  |
|   |  |   | 47. Other Long-Term Liabilities   |                           |                                   |  |
|   |  |   | Other   |                           |                                   |  |
| 15. Deferred Charges  | The second secon |   | 49. Other Jurisdictional Differences  |                           |                                   |  |
| 40. Julisaliumist Miletanes   |  |   | 50. Iodai Other Liabilities and Deferred Credits (47 thru 49)   | 2drts (47 thru 49)        |                                   |  |
|   |  |   | ET Can Street Outstanding & Coloradina  |                           |                                   | 09036038   |
| PLANT PROPERTY, AND EDITOMENT   |  |   |   |                           |                                   |  |
| 18. Telecom, Plant-in-Service   |  | Property of the second of the | 53. Treasury Stock  |                           |                                   |  |
|   |  |   |   |                           |                                   |  |
|   | 200 Miles  |   | Ĭ.  |                           |                                   |  |
|   | Control of the contro |   |   |                           |                                   |  |
| 22. Less Accumulated Depreciation   | THE STATE OF THE S |   |   |                           |                                   |  |
|   |  |   | 58. Total Equity (51 thru 57)   |                           |                                   |  |
| 24 TITE ASSETS (10+17+23)   |  |   | TO VERNINA CHAN DEPTH HOUSE ( ANTON OF  | , CL . CL .               |                                   |  |
|   |  |   | 101AL LABITATES AND EQUIT (35+46+50+58)   | +40+20+20)                |                                   |  |
|   |  |   |   |                           |                                   |  |

(3005b) Operating Roport for Privately-Held Rate of Return Carriers Balance Sheet - Data Collection Form

Page 2 of 3

<010> Study Area Code
<015> Study Area Name
<020> Program Year

Contact Name - Person USAC should contact regarding this data
 Contact Telephone Number - Number of person identified in data line <030><035> Contact Telephone Email Address - Email Address of person identified in data line <030>

OMB Control No. 3060-0986 July 2013 FCC Form 481

 <015>
 South Canaan Telephone Company

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 <030>
 Christine Lalor
 <035>
 24-593-0104
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170205

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| l   | PRIOR YEAR   | THIS YEAR  |
|---|--|--|
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|   |  |  |
| 3. Long Distance Network Services Revenues  | Janes de la constante de la co |  |
|   |  |  |
| 5. Miscellaneous Revenues   |  |  |
| 6. Uncollectible Revenues   |  |  |
| 7. Net Operating Revenues (1 thru 5 less 6)   |  |  |
| 8. Plant Specific Operations Expense  |  |  |
|   |  |  |
| 10. Depreciation Expense  |  |  |
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| Ì   |  |  |
| 14. Total Operating Expenses (8 thru 13)  |  | SECTION OF THE PROPERTY OF THE |
| <ol> <li>Operating Income or Margins (7 less 14)</li> </ol>                               |  |  |
|   |  |  |
|   |  |  |
| 18. Federal Income Taxes  |  |  |
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|   | 1973 September 1975 S |  |
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|   |  |  |
| 24. Other Interest Expense  |  |  |
| 25. Allowance for Funds Used During Construction  |  |  |
| 26. Total Fixed Charges (22+23+24-25)   | THE CASE OF THE PARTY OF THE PA |  |
| 27. Nonoperating Net Income   |  |  |
|   |  |  |
| 29. Jurisdictional Differences  |  |  |
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|   | STATE OF THE STATE |  |
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| <ol> <li>Retained Earnings or Margins end-of-Period [(31+33+34)-(35+36+37+38))</li> </ol> |  |  |
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(3005c) Operating Report for Privately-Held Rate of Return Carriers Balance Sheet - Data Collection Form

Page 3 of 3

<010> Study Area Code

<015> Study Area Name

<020> Program Year

<039> Contact Telephone Email Address - Email Address of person identified in data line <030> <030> Contact Name - Person USAC should contact regarding this data<035> Contact Telephone Number - Number of person identified in data line <030>

FCC Form 481

OMB Control No. 3060-0986 July 2013

170205 <010>

<015> South Canaan Telephone Company
 <020> Constitue Lalor
 <035> 724-593-0104

| 2 Net Income  Adjustments to Recordie Net Income to Ne 3. Add: Depreciation 4. Add: Amortization 5. Note (Explain) 6. Decrease/(Increase) in Accounts Receivable 7. Decrease/(Increase) in Materials and Inventory 8. Decrease/(Increase) in Materials and Inventory 9. Decrease/(Increase) in Other Current Assets 10. Increase/(Decrease) in Advance Billings & Payments 11. Increase/(Decrease) in Advance Billings & Payments 12. Increase/(Decrease) in Notes Receivable 14. Decrease/(Increase) in Notes Receivable 15. Increase/(Decrease) in Notes Receivable 16. Increase/(Decrease) in Notes Receivable 17. Net Cash Provided/(Used) by Operations 18. Net Cash Provided/(Used) by Operations 19. Increase/(Decrease) in Customer Deposits 11. Increase/(Decrease) in Customer Deposits 12. Increase/(Decrease) in Contral Increase/(Decrease) in Cantral Stock, Paid-in Cantral Membershin and Carri | rents to Reconcile Net Income to Net Cash Provided by Operating Activities  I Changes in Operating Assets and Liabilities  Changes in Operating Assets and Liabilities  ventory  I Deferred Charges  Seets  Issets  CASH FLOWS FROM FINANCING ACTIVITIES   |  |
|---|--|--|
| Net Income  Adustro  Add: Depreciation  Add: Amortization  Add: Amortization  Add: Amortization  Bocrease/(Increase) in Accounts Receivate and Increase/(Increase) in Prepayments and Increase/(Increase) in Other Current A Increase/(Decrease) in Other Current A Increase/(Decrease) in Other Current A Increase/(Decrease) in Other Current Increase/(Decrease) in Other Current Increase/(Decrease) in Other Current Increase/(Decrease) in Customer Depreciations  Decrease/(Decrease) in Customer Depreciations  Net Increase/(Decrease) in Customer Depreciations  Increase/(Decrease) in Customer Depreciations  Increase/(Decrease) in Other Libalities  Increase/(Decrease) in Capital Stock, Pai                                | concile Net Income to Net Cash Provided by Operating Activities  I Changes in Operating Assets and Liabilities Charges Tts  ASH FLOWS FROM FINANCING ACTIVITIES  |  |
| Add: Depreciation  Add: Amortization  Add: Amortization  Add: Amortization  Decrease/(Increase) in Accounts Recein Decrease/(Increase) in Materials and In Decrease/(Increase) in Prepayments and Decrease/(Increase) in Other Current A Increase/(Decrease) in Other Current A Increase/(Decrease) in Other Current A Increase/(Decrease) in Other Current Increase/(Decrease) in Customer Depreciations  Decrease/(Decrease) in Customer Deprecial Increase/(Decrease) in Customer Deprecial Increase/(Decrease) in Customer Deprecial Increase/(Decrease) in Other Libalities  | T Changes in Operating Assets and Liabilities  Charges  C |  |
| Add: Depreciation  Add: Amortization  Add: Amortization  cone (Explain)  Decrease/(Increase) in Accounts Recein Decrease/(Increase) in Materials and In Decrease/(Increase) in Other Current A Increase/(Decrease) in Other Current A Increase/(Decrease) in Advance Billing Increase/(Decrease) in Advance Billing Increase/(Decrease) in Notes Receival Increase/(Decrease) in Notes Receival Increase/(Decrease) in Customer Dep Net Increase/(Decrease) in Customer Dep Net Increase/(Decrease) in Customer Dep Increase/(Decrease) in Other Libalities   | Changes in Operating Assets and Liabilities  Charges  Charges  Tts   | SECTION FOR THE PROPERTY OF TH |
|   | Changes in Operating Assets and Liabilities  Charges  Charges  Charges  Tts  |  |
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|   | ing Current Maturities)  |  |
|   | Credits  |  |
|   | Increase/(Decrease) in Capital Stock, Paid-in Capital, Membership and Capital Certificates & Other Capital   |  |
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| 2   | 1-1  |  |
| 23. Net Cash Provided/(Used) by Financing Activities  |  | The second secon |
|   | CASH FLOWS FROM INVESTING ACTIVITIES   | Committee of the commit |
| <ol> <li>Net Capital Expenditures (Property, Plant &amp; Equipment)</li> </ol>  | nent)  |  |
|   |  |  |
| 26. Other Noncurrent Assets & Jurisdictional Differences  | Sec  |  |
| 9   |  |  |
|   |  | The state of the s |
| 29. Net Increase/(Decrease) in Cash   |  |  |

|                    | Mandatory fields that are blank                               |           |                       |
|--------------------|---|-----------|-----------------------|
| Worksheet          | Input Item  | Line Item | ine Item Error Status |
| 3005a BalanceSheet | Study Area Code   | <010>     | š                     |
| 3005a BalanceSheet | Study Area Name   | <0.15>    | X                     |
| 3005a BalanceSheet | Program Year  | <020>     | ŎĶ.                   |
| 3005a BalanceSheet | Contact Name - Person USAC should contact recarding this data | X030>     | į                     |
|                    | Contact Telephone Number - Number of person identified in     |           |                       |
| 3005a BalanceSheet | data line <030>   | 0035> OK  | ŏ                     |
|                    | Contact Telephone Email Address - Email Address of person     |           |                       |
| 30050 BalanceSheet | identified in data line <030>                                 | <039>     | ŏ                     |
| 3005c Cashflow     | Explanation for cell (20                                      | Ŋ         | òč                    |
| 3005c Cashflow     | Explanation for cell (39                                      | 22        | Xo                    |
| 3005c Cashflow     | Explanation for cell C45                                      | 77        | ă                     |

Number of fields with invalid data

|                       | Totals that can not be zero  |           |              |
|-----------------------|------------------------------|-----------|--------------|
| Worksheet             | Input Item                   | Line Item | Error Status |
| 3005a BalanceSheet    | Total Assets                 | 24        | ŏ            |
| 3005a BalanceSheet    | Total Dabilities and Equity  | 83        | X            |
| <b></b>               |                              |           |              |
| 3005b IncomeStatement | Input items for prior year   |           | Š            |
| 3005b IncomeStatement | Input items for current year |           | ð            |

LAUREL HIGHLAND TOTAL COMMUNACATIONS, INC. AND SUBSIDIARIES

CONSOLIDATED FINAN AL STATEMENTS

Years Ended December 31, 2016 and 2015

# MERCADANTE & COMPANY PC CERTIFIED PUBLIC ACCOUNTANTS

# Raising the Bar

## INDEPENDENT AUDITOR'S REPORT

The Board of Directors Laurel Highland Total Communications, Inc. and Subsidiaries Stahlstown, PA

We have audited the accompanying consolidated financial statements of Lauril Highland Total Communications, Inc. and Subsidiaries (corporations), which are comprised of the consolidated balance sheets as of December 31, 2016 and 2015, and the related consolidated statements of income and retained earnings, and cash flows for the years their ended, and the related notes to the consolidated financial statements.

# Management's Responsibility for the Financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles per fally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to frault of the property of the preparation of consolidated financial statements that are free from material misstatement, whether due to frault of the preparation and fair presentation of consolidated financial statements that are free from material

### Auditor's Responsibility

Our responsibility is to express an painton on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit includes performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for

our audit opinion,

1121 11th Street Conway, PA 15027 724.869.3007 I Fax 724.869.3003 I www.mercadante-cpas.com



#### Opinion

In our opinion, the consolidated financial statements referred to above posent fairly in all material respects, the financial position of Laurel Highland Total Communications, he and Subridiaries as of December 31, 2016 and 2015, and the results of its operations and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

## Report on Supplementary Information

Our audits were conducted for the purpose of forming an elimin on the consolidated financial statements as a whole. The consolidated supplementary information on pages 17 and 18 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such consolidated information is the responsibility of management and was derived from and relates directly to the underlying accounting and other words used to prepare the consolidated financial statements. The consolidated information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and reconciling such consolidated information fireful to the underlying accounting and other records used to prepare the consolidated information fireful to the underlying accounting and other records used to prepare the consolidated information fireful to the underlying accounting and other records used to prepare the consolidated information fireful to the underlying accounting and other records used to prepare the consolidated information fireful to the underlying accounting and other records used to prepare the consolidated information, fireful to the underlying accounting and other records used to prepare the consolidated information, fireful to the underlying accounting and other records used to prepare the consolidated information is fairly stated in all material respects in relative to the sonsolidated financial statements as a whole.

glimeaza\*,disaelaeeto RO

Mercadante and Company, P. Certified Public Accountants Conway, PA

March 21, 2017

# LAUREL HIGHLAND TOTAL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

DECEMBER 31, 2016 AND 2015

2015 2016 ASSETS Current Assets Cash, General Funds Telecommunications Accounts Receivable Other Accounts Receivable Materials and Supplies Inventory Prepaid and Refundable Corporation Taxes Prepaid Insurance and Other Prepaid Assets Total Current Assets Other Assets Goodwill-Net Other Investments-Net Total Other Assets Property Land Buildings Plant and Equipment Not in Service Plant and Equipment in Service Total Property Less: Accumulated Depreciation Net Property Total Assets LIABILITA AND STOCK EDERS Current Liabilities Long-Term Debt - Current Accounts Payable Accrued Taxes, Other Total Current Long-Term Debt 7 Curre Deferred Income Capital Scot Common No Par Value, 40,000 Shares Authorized, 20,100 Shares Issued, 18,197 and 18, Shares Outst ding at December 31, 2016 and 2015, Respectively 18,197 and 18,322 Treasury Shares Retained Earnings Total Stockholders' Equity Total Liabilities and Stockholders' Equity

See independent auditor's report and notes to financial statements.

# LAUREL HIGHLAND TOTAL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

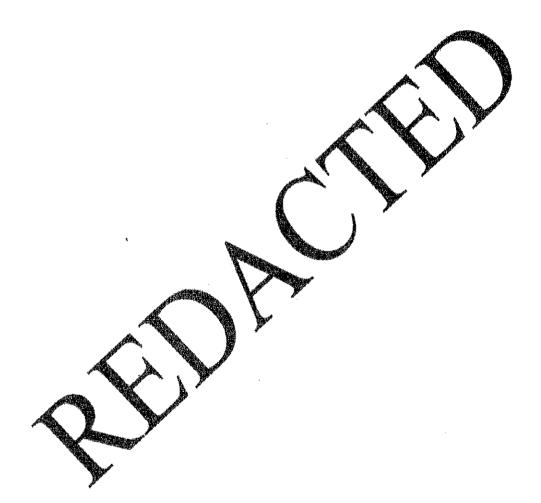
| Operating Revenues  | 2016   | 2015    |
|---|--|---------|
| Local Service   | ··········   |         |
| Interstate End User   |  |         |
| Access - Interstate   |  |         |
| Access - Intrastate Access  | <del></del>  |         |
| - Intrastate (ITORP)  | -  |         |
| Long Distance Toll  |  |         |
| Non-Regulated - TV, Internet & Radio  |  |         |
| Non-Regulated Directory Revenues - Net  |  |         |
| Other Non-Regulated Income - Net  |  |         |
| Miscellaneous   |  |         |
| Total Revenues  |  | 3000    |
| Less: Uncollectibles - Net  | ( 4  |         |
| Total Operating Revenues  |  |         |
| Operating Expenses  |  |         |
| Plant Specific  |  |         |
| Plant Non-Specific  |  |         |
| Customer Service  |  |         |
| Corporate Operations  |  |         |
| Other Operating Taxes   |  |         |
| Cost of Services  |  |         |
| Non-Regulated - TV, Internet & Radio  | 32   |         |
| Total Operating Expenses  | <u> </u>   |         |
|   |  |         |
| Net Operating Income  |  |         |
| Other Income and (Expenses)   |  | PANIL . |
| Interest and Dividend Income  |  |         |
| Interest Expense  |  |         |
| Loss on Sale of Assets  | }  |         |
| Voluntary Early Retirement Cost   | `  | _       |
| Miscellaneous - Net   |  | L-      |
| Net Other Income all Expenses   | mental Andreas |         |
| Income Before Provision for Income Taxes  |  |         |
| Provision for Income Taxes  |  |         |
| Current   | n-y  |         |
| Deferre   |  |         |
|   |  |         |
| Net Income  |  |         |
| 100 41100110  |  |         |
| Retained Earnings, Beginning of Year  |  |         |
| Dividends Declared  |  |         |
| Retained Earnings, End of Year  | 1  |         |
| Commence of the second of the |  |         |
|   |  |         |

See independent auditors' report and notes to financial statements.



# LAUREL HIGHLAND TOTAL COMMUNICATIONS, INC. AND SUBSIDIARIES CONSCLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

|  | 2016   | 2015   |
|--|--|--|
| Cash Flows From Operating Activities             |  |  |
| Net Income                                       |  |  |
| Adjustments to Reconcile Net Income              |  |  |
| to Net Cash Provided by Operating Activities     |  |  |
| Depreciation and Amortization                    |  |  |
| Loss on Disposal of Assets                       |  |  |
| Deferred Income Taxes                            |  |  |
| (Increase) Decrease in Assets:                   |  |  |
| Accounts Receivable                              | 143  | Common Co |
| Inventories                                      |  |  |
| Prepaid and Other Current Assets                 |  |  |
| Increase (Decrease) in Liabilities:              |  | #  |
| Accounts Payable                                 |  |  |
| Other Current Liabilities                        |  |  |
|  |  | <b>/</b>   |
| Net Cash Provided by Operating Activities        | <u> </u>   | ,,,,,,,,,,.  |
| Cash Flows From Investing Activities             |  |  |
| Property Additions                               |  |  |
| Other Investments                                |  | -  |
| Proceeds From Sale of Assets                     |  | ,  |
|  |  |  |
| Net Cash Used by Investing Activities            |  |  |
|  |  |  |
| Cash Flows From Financing Activ                  |  |  |
| Payments on Term Loan and Line of Godit          |  |  |
| Proceeds from Line of Credit Bornowing           |  |  |
| Dividends Paid                                   |  |  |
| Purchase of Treasury States                      |  |  |
|  |  |  |
| Net Cash Used My Financing Activities            |  |  |
|  |  |  |
| Net Ingrease (Decrease) in Cash                  |  |  |
|  |  |  |
| Cash, Beginning of Wear .                        | 7774-4-4-VIII  |  |
|  |  |  |
| Cash, Eps on Year                                |  |  |
|  |  |  |
| Supplemental Discresure of Cash Flow Information |  |  |
| Cash Payment During Calendar Years Ended         |  |  |
| December 31, 2016 and 2015 for the Corporation   |  |  |
| Income Taxes                                     | COLUMN TO A CONTROL OF THE COLUMN TO THE COL |  |
| Interest   |  |  |
|  |  |  |



# Note A - Significant Accounting Policies

#### Business Activity:

In connection with an Asset Purchase Agreement OUNQ entered into on October 20, 2016, a newly formed wholly-owned subsidiary, LHTC Media of West Virginia, Inc. (LMWV), was established to operate four radio stations located in the Fairmont/Morgantown/Clarksburg area of West Virginia. While the transaction was approved by the Federal Communications Commission (FCC) in December of 2016, the deal wasn't closed as of the balance sheet date. Effective October 15, 2016, IMWV began operating the West Virginia radio stations under a Time Broker Agreement (TBA) and will continue to do so until the transaction is closed, Under the terms of the TBA, IMWV's parent company, Laurel Highland Total Communications, Inc. (LH Total) is required to pay the seller a monthly fee of \$ . Addit nally, from the October 15, 2016 effective date, LMWV is responsible in certain operating expenses of the stations and is entitled to all revenues generated by the stations. In accordance with the APA, LH Total will pay the celler the total purchase price of \$ . less one half of the FCC filling fee the total purchase price of \$ . less one half of the FCC filling fee to the FC for approval. On November 3, 2016, IMWV entered into an APA to purchase and FM reanslator for one of the West Virginia AM stations at a cost \$ . the transaction is scheduled to close shortly after the consumpation of the FChase of the four radio stations.

In addition to LMWV, Laurel Highland Telephone Company (LHTC), Laurel Highland Long Distance Company (LHLD), Laurel Highland Television Company (LHTV), Yukon-Waltz Telephone Company (YWTC), Yukon-Waltz Communications, Inc. (YWCI), South Canaan Telephone Company (SCTC), South Canaan Long Distance Company (SCLD), South Canaan Services Company (SCSC), and LHTC Made. Lec. (LHTCM) are also wholly-owned subsidiaries of LH Total, which optimes as a holding company, Management believes a holding company structure is a well-established form of organization for companies conducting multiple lines of mainess. The purpose of the holding company structure is to permit the Company to better address the many developments in the communications field, the most significant of which is competition from regulated and non-regulated companies that is becoming more prevalent in a changing regulatory environment.

LHTC, YWTC and CTC are providers of telecommunications services in the Laurel Highland, Youghlog enviald South Canaan areas of Pennsylvania, respectively. LHTC was incorporated on December 31, 1908 under the name Ligonier Valley Telephone Company. In 162 the Company acquired the physical assets of the Indian Creek Valley Telephone Company and subsequently changed the name of the Company to Laurel Highlan Telephone Company. YWTC, which was acquired by LH Total on December 1, 18, was incorporated on August 11, 1911.

LHLD and YWCI was established in 1996 and 1997, respectively, as providers of long distance telephone services to customers located in the service territories of LHTC and YWTC. SCLD provides long distance telephone services to customers located in the service territory of SCTC.

LHTV, which was established in the late 1960s as an affiliate of LHTC, is a provider of cable television and high-speed Internet services in the same territories covered by LHTC, YWTC, and SCTC. SCSC is a provider of the legacy cable television and DSL and fiber Internet services in the same territory covered by SCTC.

SCTC, SCSC, and SCLD became operational in November 2013 as part of LH Total's purchase of the assets of several companies referred to as the "old South Canaan Companies."

#### Note A - Significant Accounting Policies (Continued)

LHTCM holds the assets of AM radio station 1480 WCNS, which was acquired in 2014 and airs its programming in the City of Latrobe and the surrounding communities. Additionally, in accordance with an APA entered into on June 16, 2016, and as approved by the FCC, effective November 15, 2016, LHTCM purchased the assets of an AM radio station, 910 WAVL (WAVL) and its EM translator. WAVL airs its programming in the Borough of Apollo, Pennsylvania, and the surrounding communities, which is also simulcast on 98.7 of the FM band covering the Greenburg/Latrobe area. Of the total purchase price of \$ , \$ was allocated to the intangible asset. FCC Licenses.

On April 22, 2016, LH Total purchased approximately acres including the tower was under lease to closing costs.

On November 15, 2016, LH Total acquired the assets the Gaddie Shak, a family fun center located in Donegal, Pennsylvania, at a total cost of similar including closing costs. In addition to the building structures and equipment associated with the Caddie Shak's operations, the acquired sets included approximately acres of land. Of the total purchase price, \$ was financed through a mortgage note payable to the seller in morthly installments over a five-year term beginning December 15, 2016, and including interest at the rate of 1%. In a related transaction, on December 23, 2016, LH Total entered into an agreement to purchase approximately acres of property at the entrance to the Caddie Shak at a cost of \$ plus closing costs. This transaction was still pending as of the balance sheet date.

LH Total charges rental fees to the variable operating subsidiaries for use of the space in buildings held under its name. The inter-company rental charges have been eliminated in the consolidated amanchal statements.

#### Financial Statement Presentation:

The consolidated financial statements include the accounts of LH Total and its wholly-owned subsectionies, AUC, LHTV, LHLD, YWTC, YWCI, SCTC, SCSC, SCLD, LHTCM, and LMWV. All material incompany transactions have been eliminated in consolidation. The accounting policies of the Company and its subsidiaries conform to accounting principles generally accepted in the United States of America and reflect practices appropriate to the telecommunications industry.

Preparation Accounting R of financial statements in conformity with Generally Accepted noipies requires management to use estimates and assumptions. Those estimates and asymptions affect the reported amounts of assets and liabilities, revenues and expenses, and the disclosure of contingent revenues and expenses. Actual results could differ from those estimates. The accounting records of the Company's telephone operations are maintained in addordance with the Uniform System of Accounts for Telephone Companies prescribed by the FCC as contained in part 32 of its rules and regulations.

## Accounts Receivable - Uncollectible Accounts:

The Company uses the direct write-off method and during 2016, receivable writeoffs amounted to \$ compared to 2015 net write-offs of \$

#### Inventories:

Inventories consist of materials and supplies used to maintain and improve the telecommunications plant and equipment in service. The inventory is valued at original cost.

### Note A - Significant Accounting Policies (Continued)

#### Property and Equipment:

Property and equipment are capitalized at original cost, including the capitalized cost of salaries and wages, materials, certain payroll taxes and employee benefits. The Company provides for depreciation for financial reporting purposes using the straight-line method by the application of rates based on the estimated service lives of the various classes of depreciable property. These estimates are subject to change in the near term.

In 2011, a depreciation policy change was made in connection with the conversion of the Company's depreciation schedules to a specialized tweet program resulting in excess accumulated depreciation of \$ ayad a S salvage amount. In accordance with Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) No. 154, the above depreciation policy change was treated on a prospective basis as a "Change in Accounting Estimate." Management elected to amortize the combined total of \$ resulting in a decrease in annual depreciation by peginning in 2011 through 2015.

Certain plant and equipment costs totaling \$ incurred to connection with the Company's engoing capital projects were classified as "Plant and Equipment Not Placed in Service" in the balance sheet as of December 31, 2016 since the related projects were still in progress as of such date. The total cost will be transferred to the appropriate plant and equipment accounts upon completion of the capital projects in 2017,

#### Long-Lived Assets

The Company would rould for impairment losses on long-lived assets if indicators of impairment were present and the undiscounted cash flows estimated to be generated by hose sets were less than the assets' carrying amount. Based on current anditions, management does not believe any of its long-lived assets are impaired.

## Revenue and Expense Recognition:

The Company recomizes revenues when earned regardless of the period in which they are billed. The Company is required to provide telephone service to subscribers within its defined service territories. Local network service and Internet service revenues are recognized over the period a subscriber is connected to the network,

Network access and long distance service revenues are derived from charges for access to the Company's local exchange networks. The interstate portion of access revenues is based, in part, on formulas administered by the National Exchange Carrier Association which is regulated by the FCC. The traffic sensitive portion of interstate access revenues is billed on an individual company access charge structure as approved by the FCC. The intrastate portion of access revenues is billed on an individual company tariff access charge structure based on expense and plant investment of the Company as approved by the state regulatory authority. The tariffs developed from these formulas are used to charge the connecting

carrier and recognize revenues in the period the traffic is transported based on



# Note A - Significant Accounting Policies (Continued)

the minutes of traffic carried. Long distance revenues are recognized at the time a call is placed based on the minutes of traffic processed at tariffed and contracted rates.

Non-regulated operating revenues, derived from the provision of cable television and Internet services, and radio advertising, are recognized in the period when the services are performed.

In accordance with the accrual method of accounting, the Company recognizes expenses when incurred regardless of the period in which they are maid.

#### Advertising:

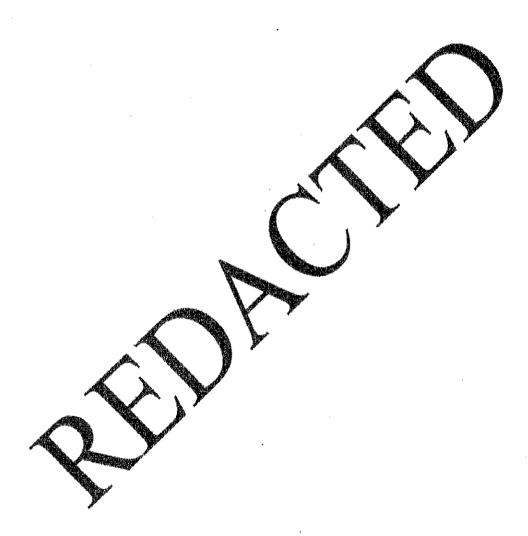
The Company expenses advertising costs as incurred. For the pears ended December 31, 2016 and 2015, total advertising expense amounted to \$ and \$ pears, respectively.

#### Note B - Other Assets

In accordance with FASB ASC No. 12, to 2014, the Company did not amortize goodwill since it was deemed to have an intefinite life and was subject to annual impairment tests. However January 2014, the Financial Accounting Standards Board (FASB) released a update o U.S. Generally Accepted Accounting Principles, No. 2014-2, Intangibles codwill ad ther Intangible Assets (Topic 350), enabling private companies to amortize goodwill on a straight-line basis over 10 years. Accordingly, effective January 1, 2014, the Company elected to amortize the goodwill associated with the HD and YWTC acquisitions referred to previously. As of December 31, 16 and 2015, total goodwill reflected in the balance sheet is net of accumulated amortization of \$ and \$ , respectively, and amortization \$ \$ 1, 2016 and 2015.

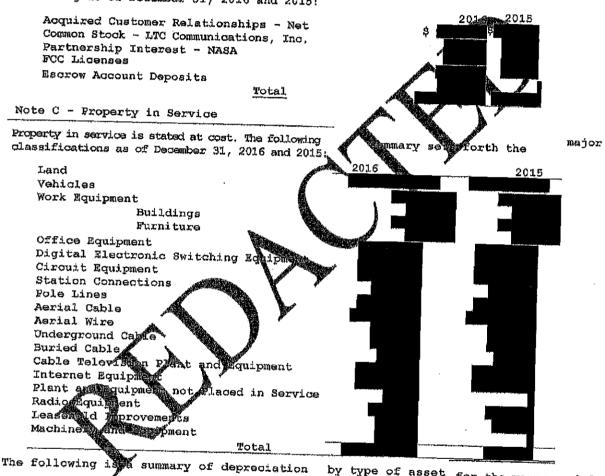
In connection ith the November 2013 acquisition of the assets of the old South Canaan Companies, of the purchase price was allocated to the ACR account. Also, in 2014, the ACR asset was increased by \$ in connection with the purchase of Well's assets. These assets are being amortized for financial statement purposes over a 15-year period and are reported in the balance sheet as Other Investments, net of accumulated amortization. Accumulated amortization on the total ACR assets as of December 31, 2016 and 2015 was \$ and \$ and \$ cespectively, and amortization was \$ in 2016 and 2015. Also, included in Other Investments as of December 31, 2016 and 2015, is \$ and \$ cespectively, allocated to LHTCM's FCC licenses as part of the purchase price allocations associated with WCNS and WAVL. This item is considered an indefinite-lived intangible asset, which is not amortized for book purposes, but rather subjected to annual impairment testing.

As part of the assets purchased from the old South Canaan Companies, the Company acquired shares of common stock in LTC Communications, Inc., a privately held company. The value allocated to this stock in accordance with the APA, and



## Note B - Other Assets (Continued)

. Also, as part of the November 2013 transaction, the Company acquired a ownership interest in Network Aggregation Services Association, LLC (NASA) which is a limited partnership. The value assigned to this investment, and included in Other Investments at December 31, 2016 and 2015, was \$ , respectively. Additionally, included in Other Investments are deposits of and \$ placed in escrow accounts in connection with the pending acquisitions of the four West Virginia radio stations and the FM translator, respectively, referred to previously. In summary, Other Investments consist of the following as of December 31, 2016 and 2015:



by type of asset for the years ended December 31, 2016 and 2015:

Telecommunications plant and equipment Cable television plant and Internet equipment LH Total's buildings and equipment Radio equipment Total

2016 2015

### Note D - Long-Term Debt

The Company has established a line of credit with First National Bank (FNB) in the , secured by its assets. Advances on the line of credit accrue interest monthly at either the "Prime" rate or the above the London Inter

## Note D - Long-Term Debt (Continued)

Bank Offered Rate (LIBOR), as selected by LH Total. As part of the financing used to acquire the Unity Township property referred to previously, in April of 2016, the Company drew \$ against the line of credit. This amount was repaid through the third quarter of 2016.0n November 5, 2013, in connection with the acquisition of the assets of the old South Canaan Companies, the Company secured a note payable to FNB in the amount of \$ , collateralized by the Company's assets. Beginning in January 2014, principal and interest payments are due on the first day of each month based on a 10-year amortization schedule and a floating interest rate of 3 above the 30-day LIBOR with an option to fighther rate via an interest rate swap. Maturities on this note, which matures in De ember 2020, along with the maturities on the five-year mortgage note incrred in connection with the purchase of the Caddie Shak discussed previously are as follows:

| Years ending December 31, | Amount     |   |
|---------------------------|------------|---|
| 2017                      | Auto Maria | 7 |
| 2018                      |            | * |
| 2019                      |            |   |
| 2020                      |            |   |
| 2021                      |            |   |
|                           |            |   |

The Company was in compliance with all restrictive and financial covenants relating to its debt arrangements at December 31, 2016 and 2015.

# Note E - Appropriation of Retained Perpings

Given its ongoing commitment to model to its plant and equipment, the Company appropriated \$ of its rtined sarnings as of December 31, 2015. The appropriation was increased \$ in January 2016. The amount was subsequently reduced to \$ in January 2017, which has been designated for the budgeted 2017 and tal expenditures.

# Note F - Employee Pension and Profil Sharing Plans

Effective January 1, 2022, the ompany established a 401(k) profit sharing plan to comply with all applicable statutes, including the Employee Retirement Income Security Act of 1974 (ERISA) and the Internal Revenue Code of 1986, as amended by the Urugua, Ramad Agraments Act, the Small Business Job Protection Act of 1996, the Taxper Re ief Act of 1997, the Uniform Services Employment and Reemployment ng regulations issued thereunder. Rights Act,

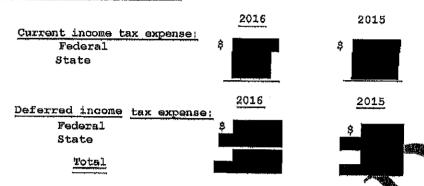
Pension expense applicable to years ended December 31, 2016 and 2015 amounted to and \$ , respectively,

#### Note G - Income Taxes

The Company has adopted FASB ASC No. 109, Accounting for Income Taxes (Statement 109). Statement 109 adopts a liability method that requires the recognition of deferred liabilities for the expected future consequences of events that have been recognized in the Company's consolidated financial statements or tax returns. The deferred tax liability results from the use of accelerated methods of depreciation of property and equipment and other timing differences between book and tax expense and revenue items. Statement 109 generally considers all expected future events other than enactments of changes in tax laws and rates.

For the years ended December 31, 2016 and 2015, the Company's income tax expense consisted of the following:

# LAUREL HIGHLAND TOTAL COMMUNICATIONS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS Note G - Income Taxes (Continued)



The implementation of 10075 bonus depreciation for tax pulsoses esulted in federal and state taxable losses in 2011. Since the state does not allow for loss carrybacks, the state taxable losses for LHTV and YWTE were applied against state taxable income beginning in 2012. The state taxable loss for AWTC was fully utilized in 2013 while LHTV's taxable loss was fully utilized in 2016. The tax years for which the Company is currently subject to IRS campulation include the years 2013 through 2015.

#### NOTE H - Stock Restrictions

The Company has one class of common stock Restrictions on the stock include the following:

Shareholders are limited to ownership shareholder.

of not more than 1,000 shares for each

Shareholders shall not sell any stock owned unless the Company has been given first right of refusal.

Stock transfers require the consent of the Board of Directors.

# NOTE I - Treasury Shares cotivity

During 2015, the Company addated another 250 shares of its common stock from shareholders at a total cost of \$ \_\_\_\_\_\_\_. In 2016, the Company acquired another shares of its amount stock from shareholders at a total cost of \$ \_\_\_\_\_\_\_. As of December 31 2016 at 2016, there were \_\_\_\_\_\_ and \_\_\_\_\_\_ treasury shares with a total cost of \$ \_\_\_\_\_\_\_. There were \_\_\_\_\_\_\_ and \_\_\_\_\_\_\_ treasury shares with a total cost of \$ \_\_\_\_\_\_\_. There were \_\_\_\_\_\_\_\_ and \_\_\_\_\_\_\_\_ treasury shares with a total cost of \$ \_\_\_\_\_\_\_.

### NOTE J - Condentrations of Credit Risk

The Company grates credit to local telephone service, cable television, and Internet customers, telecommunications intrastate and interstate long distance carriers, and to radio advertisers.

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash. The Company places its cash in several financial institutions, which helps limit the amount of credit exposure in any one financial institution.

The Company maintains its cash in bank deposit accounts, some of which exceed federally insured limits. The Company has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk on cash.

### Note K - Operating Segments Information

The Company organizes its business into four reportable segments: Telecommunications, Cable Television and Internet, Radio, and Other Non-Regulated services. These reportable business segments are strategic business units that offer different services. Each reportable segment is managed and accounted for separately, primarily because of different services and regulatory environments.

The segment accounting policies are the same as those described in the summary of significant accounting policies. A summary of operating revenues and operating expenses by reportable segment for the years ended December 31, 2016 and 2015 follows:

| 2016                 |          | Telecommuni-<br>cations | Cable TV<br>& Internet | Radio | other Non-<br>Rigulated |
|----------------------|----------|-------------------------|------------------------|-------|-------------------------|
| Operating Revenues   |          |                         |                        | 4     |                         |
| Operating Expenses   |          |                         |                        |       |                         |
| Net Operating Income | (        |                         |                        |       |                         |
| 2015                 |          |                         |                        |       |                         |
| Operating Revenues   |          |                         |                        |       |                         |
| Operating Expenses   |          |                         |                        | 10    |                         |
| Net Operating Income | <b>(</b> |                         |                        |       |                         |

#### Note L - Life Insurance Proceeds

The Company has key man life insurance pricies on certain employees on which it is the sole beneficiary. In 2016 one of the dese employees passed away and the Company collected life insurance of eds in the amount of states, which was included in the "Miscellaneous - Net" it is them under Other Income (Expenses) in statement of income. Additionally, the life insurance proceeds were exempt for federal and state income far purposes.

#### Note M - Voluntary Early Retiremen

In 2014, two employees accepted an early retirement plan offering (the "ERP") and retired effective Jul 1, 2014. During 2015, another employee accepted an ERP offered by the Campan, and retired effective January 1, 2016. Under the terms of each of the ERPs, im addition to early retirement compensation, the Company agreed to pay derived, postmettement benefits on behalf of the retirees until they became elegibles for Medicare upon reaching age 65.

Consistent in the reatment of the previous ERPs, the full cost of the 2015 ERP was reported an expense under Other Income (Expense) in the statement of income for the year ended December 31, 2015. In 2016, an adjustment was made to the 2015 ERP liability resulting in a credit to the ERP expense in the amount of \$ . A summary of the amounts reported as Other Income (Expense) for the years ended December 31, 2016 and 2015, follows:



#### Note N - Gross Receipts Tax Issue

In 2010, the Company received assessment notices from the Pennsylvania Department of Revenue (the "DOR") for additional gross receipts taxes (GRT) and interest for the 2008 tax year. While the Company's initial appeals were denied, the DOR agreed to stay the proceedings related to the 2008 additional GRT assessments until the outcome was known concerning a court proceeding involving similar issues. In 2011 and 2012, the Company received additional assessment notices from the DOR for the years 2009 and 2010. The DOR granted the Company's request to stay the proceedings for these years as well. In 2015 and 2016, the following additional assessment notices were received:

#### 2015

2011, 2012, and 2013 for LHTC and YWTC, 2013 for SCTC.

#### 2016

2014 for YWTC.

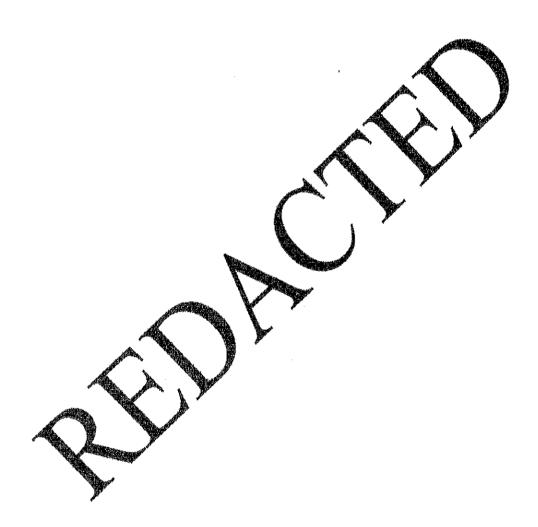
In 2016, the Company received decisions from the DOR's Board of Appeals (BOA) concerning all of the additional assessments received in 2.5 While the 2016 BOA rulings for YWTC were essentially in line with the amount eserved for the years 2011 through 2013, with the exception of JWC's 2014 assessment, the BOA rulings for LHTC and SCTC were unfavorable. The Company "justed the GRT Reserve liabilities to reflect the impact of the 2016 BOA rulings as of December 31, 2015, and filed appeals with the Board of Fina ce and Revenue (BF&R), for LHTC, YWTC and SCTC in 2016. While the subsequent EFW rulings were not favorable, based on management's most recent discussion with attorney who has been handling the proceedings, management believes the the pending liabilities will eventually be settled for less than the amounts include in the GRT reserve account.

Concerning the court process referred to previously, the matter was ruled on by the Pennsylvania Supreme Court in 2015 and the ruling wasn't favorable to the Company's position. However, in ally of 2016, the Company filed appeals with the Commonwealth Court of Pennsylvania and the DOR subsequently granted stays for all of the additional assessments. With respect to the additional assessment received for YWTC in 2016 for the year 2014, the Company filed a petition with the BOA in December of 2016, which was also stayed pending the outcome of the current court proceeding. Furtherners, at the appropriate time in 2017, management will attempt to negotiage a ettlement with the DOR.

As indicated reviously, it was deemed prudent to establish a reserve for the additional decision as sements using the logic deployed by the DOR in calculating the additional as sements. The total GRT reserve included in Accrued Taxes, Other than Income in the current liability section of the balance sheet as of December 31, 2016 and 2015 was \$ and \$ course.

#### Note 0 - Lease Agreements

As part of the acquisition of the old South Canaan Companies, the Company assumed a lease agreement that was entered into with Verizon Wireless, effective February 1, 2010. Beyond the initial five-year term, the lease agreement allows for four additional terms of five years each, unless Verizon Wireless provides written notice not to renew not less than 120 days prior to the expiration of the initial term or any renewal term. Under the terms of the lease agreement, which automatically renewed for an additional five-year term effective February 1, 2015, Verizon Wireless is leasing space in SCTC's central office at a current monthly rental of \$ \_\_\_\_\_\_. The lease agreement also calls for the monthly rental rate to



Note 0 - Lease Agreements (Continued) following is a schedule of the minimum rentals under the lease through the end of the current term:

| Years Ending December 31, | Amount      |
|---------------------------|-------------|
| 2017                      | \$ Fillount |
| 2018                      | Ş           |
| 2019                      |             |
| 2020                      | 4           |
| Total                     | \$          |

As part of the acquisition of WCNS, the Company assumed WCNS by ar site lease agreement that was entered into with M. Romayne Zundel Truit (the Gust) by the former owner of WCNS in the 1980s. Under the terms of the Lase agreement, which was set to expire in December 2025, WCNS has been wking monthly payments, currently at the rate of \$ \_\_\_\_\_. The lease agreement calls folks % increase in the monthly rental rate effective January for each par the least is in effect. However, as a result of LH Total's purchase of the Unity Township property, including the tower site leased from the Trust, \$ \_\_\_\_\_ early ermination amount was paid to the Trust as required by the lease greement, which will be terminated effective April 30, 2017. At such time, LH Total will tablish a new lease agreement with LHTCM and the rental payments will a accounted for as an intercompany charge, which will be eliminated in the consolidated financial statements.

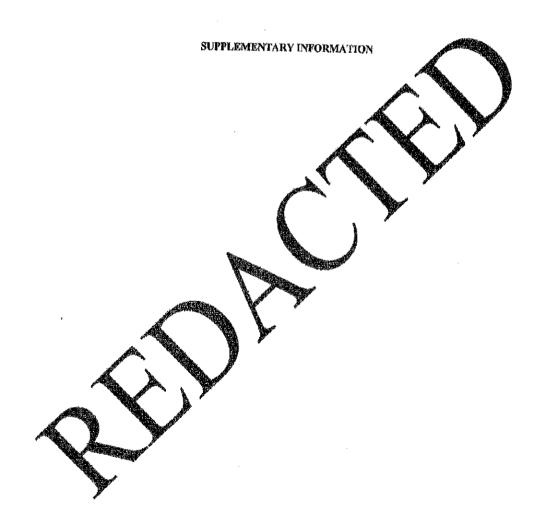
In connection with the purchase of WAVID on August 5, 2016, LHTCM entered into a five-year lease agreement with Crown astle for tower site space for its FM translator antenna, at the monthly rental rate of \$ \_\_\_\_\_. The lease agreement automatically extends for five translator provides written notice to the provides of five years each unless either party provides written notice to the theory of its election not to renew the term, at least 180 days prior to the end the current term. Additionally, the agreement calls for a \$ increase of the monthly rental rate effective August 1th for each year the lease of the following is a schedule of the minimum rental payments over the remaining term of the lease:



#### Note P - Subtracted

Management has avaluated subsequent events through March 21, 2017, the date the financial statements were available to be issued, and has determined that the following event warranted disclosure:

 On January 4, 2017, the Company incorporated a new wholly-owned subsidiary, LHTC Entertainment, Inc., that will eventually hold the operating assets of the Caddie Shak when the facility begins operations in April of 2017.

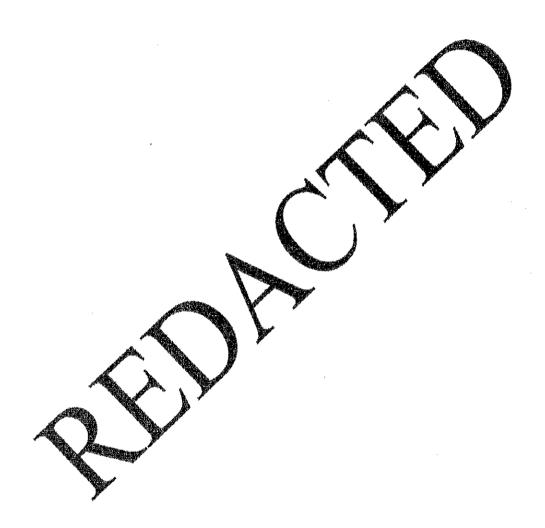


# LAUREL HIGHLAND TOTAL COMMUNICATIONS, INC. AND SUBSIDIARIES SUPPLEMENTARY INFORMATION

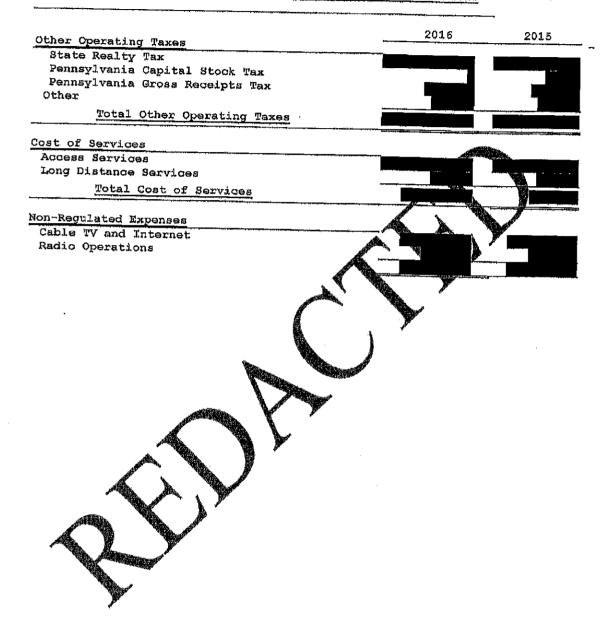
YEARS ENDED DECEMBER 31, 2016 AND 2015

2016 2015 Plant Specific Expense Network Support Motor Vehicle Other Work Equipment Land and Building Office Equipment General Purpose Computer Central Office Equipment Digital Central Office Circuit Equipment Other Terminal Equipment Pole Repair Aerial Cable Repair Underground and Buried Cable Repair Other Plant and Equipment Repair Total Plant Specific Expense Plant Non-Specific Expense Transmission Power Network Administration Central Office Testing Plant Operations Administration Engineering Other Depreciation and Amortization Total Plant Non-Speciff Customer Service Expense Product Advertising Number Service Billing Customer Servi Corporate Operations Executative I ppartment General Office and Accounting Wages and Benefits General Office \_ Other Professional Services External Relations and Assessments External Regulatory Insurance Legal Other Total Corporate Operations Expense

See independent auditor's report and notes to financial statements.



# LAUREL HIGHLAND TOTAL COMMUNICATIONS, INC. AND SUBSIDIARIES SUPPLEMENTARY INFORMATION (CONTINUED) YEARS ENDED DECEMBER 31, 2016 AND 2015



See independent auditor's report and notes to financial statements.

